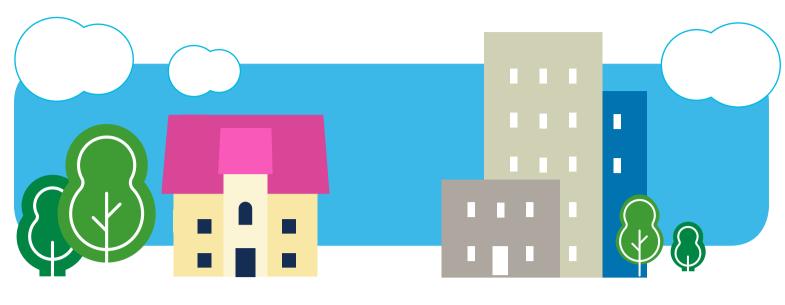


# What's the difference between Permanent and Term life insurance?

There are two general categories of life insurance: "permanent" and "term." Permanent life insurance can cover you for your entire life, while term protects you only for a given term or period of time.

Think of it like buying a home vs. renting an apartment.



### PERMANENT









Lifetime protection.

Temporary, short-term coverage, usually 10-30 years.



#### Payment



Premiums more affordable

upfront, but can increase at

Premiums can be flexible or remain level.





Offers potential to build equity in the form of cash value.

No cash value, no equity.



Equity

## Common types of permanent life insurance

Within the general life insurance categories, there are a lot of options to give you flexibility to choose the policy type that best meets your needs.



#### Indexed Universal Life (IUL)

A type of universal life insurance that ties your cash value growth to market performance. You'll have a cap (maximum interest) and a floor (minimum interest) to insulate your cash value from market volatility.



#### - Survivorship Universal Life

A policy insuring two policyholders, instead of one. The death benefit is only paid after both people die.



#### Universal Life (UL)

A more flexible type of permanent life insurance that lets you adjust the death benefit and premiums if your circumstances change.



# – **Variable Universal Life**A type of universal life where the cash value part of the policy can be

allocated into separate accounts that fluctuate in value, similar to mutual funds. Cash value accumulates based on the performance of these investments and can gain or lose value.



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#### Also referred to as "ordinary life," this permanent life insurance

Whole Life

provides a guaranteed death benefit and a guaranteed cash value as

long as you pay your premiums on time.

loved ones will be financially protected—even if something happens to you.

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Talk to your Life Insurance agent today and feel comfort knowing your